



Nika Gilauri – Reformatics / former Prime Minister of Georgia

Mr Gilauri has been a managing partner of Reformatics since 2012 and a senior advisor to McKinsey & Company since 2014. Earlier, he spent 9 years in the Georgian government, where he served as Minister of Energy (2004-2007), Minister of Finance (2007-2009) and Prime Minister (2009-2012).

Mr Gilauri's term as Prime Minister was notably marked by rapid economic recovery and growth in the aftermath of the 2008-2009 global economic crisis: Georgia's GDP rose from -8.7% when Mr Gilauri was appointed (Q2 2009) to +8.4% when his term came to an end (Q2 2012). Georgia's budgetary deficit also decreased during his term as prime minister, dropping from 9.2% in 2009 to 2.8% in 2012.

During his time in government, Mr Gilauri guided reforms in the energy sector, fiscal policy, healthcare, customs, education and other spheres of economic development. Georgia's business climate was dramatically improved and the country ranked 8th worldwide in the World Bank's Doing Business report. Mr. Gilauri's greatest achievement as Minister of Energy was to transform Georgia from being a country of semi-permanent blackouts into a net exporter of electricity to all its neighbours.

In his more recent capacity as managing partner of Reformatics, Mr Gilauri has been involved in over 25 advisory assignments on three continents for various high-ranking government officials and politicians including presidents and prime ministers in Europe, Central Asia, Africa and Middle East.

Mr Gilauri holds a BA in Economics and Finance from the University of Limerick (Ireland) and an MA in International Business Management from Temple University (USA). Before joining the Georgian government in 2004, he worked as a private consultant in the energy sector. He is fluent in English and Russian.